

**ATV Maine Meeting Agenda**  
**October 21, 2023**  
**Hosted by: Bog Hooters ATV Club**  
**Western Regional Meeting**

**Call meeting to order. 9:00 am by John Raymond**

**Pledge of Allegiance.**

**Introduction of Officers.**

**Count of Directors. 7+2 Alternates**

**Appropriate Meeting Conduct.**

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**President's Report:** John Raymond: Covered in the rest of the meeting.

**Vice President's Report:** Real Deschaine: Discussed the safety trailers used throughout the year by Daryl and him self. Looking to make a donation to Ken Snowden. He was a past president of ATV Maine and passed. Motioned by Sue, 2<sup>nd</sup> by Dick to donate \$200.00 then amended to \$500. Passed by all directors present.

**Secretary's Report:** Absent: Daryl read the minutes from the last meeting, as for what he was able to write down: Motioned by Cheryl and 2<sup>nd</sup> by Dick. Accepted and passed by all director's present.

**Treasurer's Report:** Sue Lanouette: See attached sheets for details. ATV-UTV Expo \$13,908.11 Insurance: 28,089.00 Regular \$37,890.70 Accepted by all directors present.

**Regional Vice Presidents Reports:**

Northern Region - Richard Howlett: Irving trails closing Oct 29<sup>th</sup>. Lots of rain is not making for a good riding season.

Eastern Region - Daryl Friedman: Lots of rain and talking with a new club formed called Cold Stream Cruizers. We were asked to attend on of their meetings.

Central Region - John Raymond: lots of rain as well. Nothing really new, have not talked with the club's in a while.

Western Region – Karyn Varney: Lots of rain here Kingfield days went well. The Strong event went well just with the safety trailer was in a better spot for people to see it.

Southern Region – Vacant no report this meeting.

**Newsletter Deadline – November 10th, 2023**

- Juno Campbell from American Income Life: Juno zoomed in and discussed the policy with everyone. Hopes to offer increased coverage for everyone. \$2.00 the first year it would raise the policy to \$10,000 The second year the fee would be \$5.00 and \$5.00 after that as well.
- Nominations for Officers.:
  - President: John Raymond, nominated by Cheryl, John accepted.
  - Vice President: Real Deschaine, nominated by Cheryl, Real accepted.
  - Secretary: Darcey Emery nominated by Kendra, Darcey accepted.
  - Treasurer: Sue Lanouette, nominated by Daryl, Sue accepted.
  - Northern VP: Dick Howlett, nominated by Cheryl, Dick accepted.
  - Eastern VP: Daryl Friedman, nominated by John, Daryl accepted.
  - Western VP: Karyn Varney, nominated by Sue, Karyn accepted.
  - Central VP: John Raymond, nominated by Lou, John accepted.
  - Southern VP: no body nominated, will be asked from the floor at our December meeting.
  - Trails VP: Real Deschaine, nominated by Sue, Real accepted.
  - Safety Officer: Real Deschaine, nominated by Sue, Real accepted.

- ATV/UTV Expo Update.: Kendra gave an update on our website, how the process will work with vendors and attendees being able to do everything online from choosing tables too paying for advertising. Our website should go live on November 1<sup>st</sup> with ticket sales going live after the first of the year.
- Update on Keith Herrick our lobbyist in Augusta.: We are working on getting the rep from New Hampshire to Augusta during the next session to explain how they did their process to the Inland Fishers Committee. Hope to have a bill in the following session. Discussed the gas tax update and that should proceed in this session.
- Reciprocity with Canada, how that is going.: There are still many meeting to have discussions about the Reciprocity agreement with Canada. Need to figure out the rules and what laws everyone one on both sides of the border need to follow for this to work out for everyone.
- Incentive for joining an ATV Club. Cost or registration for joining or not joining a club. Mirroring what New Hampshire is doing. It will be added to next years legislative session, after meeting and education of the officials in Augusta.: Discussed under the update on Keither Herrick.
- Talk about joining the Maine Tourism group.: Waiting on the application from them and the fee's for doing this. Will update in our December meeting.
- Taking membership applications at the sportsman shows, how are we going to do this? If the person does not have a club of choice, then we will choose a number from our pot of gold.: We will use a list of current ATV Maine Members as well as we need to update our Guidelines to reflect this new change. The Fee for them joining will be \$30.00, \$10.00 goes to ATV Maine and \$20.00 will go to the club. Motioned by Karyn and 2<sup>nd</sup> by Cheryl. Passed by all Directors present.
- Downeast Sunrise Trail Coalition.: We have a zoom meeting scheduled with them, so for now this is tabled till our December meeting.
- Purchase a 2<sup>nd</sup> canopy and table runner for our 2<sup>nd</sup> safety trailer.: Real and John discussed the benefit of the canopy and having one in both safety trailers. It was motioned by Cheryl and 2<sup>nd</sup> by Sue to purchase a 2<sup>nd</sup> canopy and 2 table skirts. Passed by all Directors present.

#### Drawings:

#### **Hosting Club:**

**Pot-of-Gold Drawing: \$100.00: Downeast Trail Riders drawn, not present Decembers meeting will be \$150.00**

**Adjournment: 2:00 PM: Motion to adjourn at 12:30pm by Cheryl and 2<sup>nd</sup> by Lou. Accepted by all Directors present.**

Next ATV Maine Meeting  
Hosted by: TBD Southern Region  
December 9, 2023

# Alliance of Trail Vehicles of Maine

## Balance Sheet

As of September 30, 2023

	JUL 2023	AUG 2023	SEP 2023
<b>ASSETS</b>			
Current Assets			
Bank Accounts			
Cross Center Expo	21,818.85	21,528.62	12,673.76
High Mileage Club	0.00	0.00	0.00
Insurance	26,800.99	29,088.28	29,089.00
Petty Cash	200.00	200.00	200.00
Pot of Gold	0.00	0.00	0.00
Reg Checking	45,262.50	40,270.62	38,549.73
Square	1,623.95	2,390.88	2,438.98
<b>Total Bank Accounts</b>	<b>\$95,706.29</b>	<b>\$93,478.40</b>	<b>\$82,951.47</b>
Accounts Receivable			
11000 Accounts Receivable	1,292.50	1,492.50	1,492.50
<b>Total Accounts Receivable</b>	<b>\$1,292.50</b>	<b>\$1,492.50</b>	<b>\$1,492.50</b>
Other Current Assets			
12000 Undeposited Funds	1,370.00	1,270.00	1,270.00
12100 Inventory Asset	0.00	0.00	0.00
13000 Prepaid expenses	18,213.00	18,213.00	18,213.00
<b>Total Other Current Assets</b>	<b>\$19,583.00</b>	<b>\$19,483.00</b>	<b>\$19,483.00</b>
<b>Total Current Assets</b>	<b>\$116,581.79</b>	<b>\$114,453.90</b>	<b>\$103,926.97</b>
Fixed Assets			
ACCUMULATED DEPRECIATION	-26,904.05	-26,904.05	-26,904.05
FIXED ASSETS	26,904.05	26,904.05	26,904.05
<b>Total Fixed Assets</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$116,581.79</b>	<b>\$114,453.90</b>	<b>\$103,926.97</b>
<b>LIABILITIES AND EQUITY</b>			
Liabilities			
Current Liabilities			
Accounts Payable			
20000 Accounts Payable	16.64	16.64	16.64
<b>Total Accounts Payable</b>	<b>\$16.64</b>	<b>\$16.64</b>	<b>\$16.64</b>
Other Current Liabilities			
25000 Deferred Revenue Club Insurance	0.00	0.00	0.00
26000 Deferred Revenue Membership Dues	14,020.00	14,020.00	14,020.00
<b>Total Other Current Liabilities</b>	<b>\$14,020.00</b>	<b>\$14,020.00</b>	<b>\$14,020.00</b>
<b>Total Current Liabilities</b>	<b>\$14,036.64</b>	<b>\$14,036.64</b>	<b>\$14,036.64</b>
<b>Total Liabilities</b>	<b>\$14,036.64</b>	<b>\$14,036.64</b>	<b>\$14,036.64</b>

# Alliance of Trail Vehicles of Maine

## Balance Sheet

As of September 30, 2023

	JUL 2023	AUG 2023	SEP 2023
Equity			
30000 Opening Balance Equity	0.00	0.00	0.00
32000 Retained Earnings	72,148.71	72,148.71	72,148.71
Opening Balance Equity {5}	150.00	150.00	150.00
Net Income	30,246.44	28,118.55	17,591.62
<b>Total Equity</b>	<b>\$102,545.15</b>	<b>\$100,417.26</b>	<b>\$89,890.33</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$116,581.79</b>	<b>\$114,453.90</b>	<b>\$103,926.97</b>

# Alliance of Trail Vehicles of Maine

## Profit and Loss

July - September, 2023

	JUL 2023	AUG 2023	SEP 2023	TOTAL
Income				
47000 Program Income				\$0.00
47230 Membership Dues	29,980.00	2,080.00	80.00	\$32,140.00
47280 Merchandise		387.33	325.00	\$712.33
47290 Raffle	20.00		300.00	\$320.00
47310 Trailer advertising		200.00		\$200.00
47330 Clubs Insurance	30,800.00			\$30,800.00
47350 DEP Class Registration	600.00	1,574.60	48.10	\$2,222.70
<b>Total 47000 Program Income</b>	<b>61,400.00</b>	<b>4,241.93</b>	<b>753.10</b>	<b>\$66,395.03</b>
Interest Paid	15.92	19.16	18.11	\$53.19
Sales	30.00	401.79		\$431.79
<b>Total Income</b>	<b>\$61,445.92</b>	<b>\$4,662.88</b>	<b>\$771.21</b>	<b>\$66,880.01</b>
GROSS PROFIT	<b>\$61,445.92</b>	<b>\$4,662.88</b>	<b>\$771.21</b>	<b>\$66,880.01</b>
Expenses				
51000 Operations				\$0.00
51020 Meeting Room Expense	453.55	650.00		\$1,103.55
51040 Postage, Mailing Service	19.99	519.99	19.99	\$559.97
51050 Printing and Copying	237.83	630.94		\$868.77
51060 Supplies	49.90			\$49.90
51070 Telephone, Telecommunications	46.98	46.98		\$93.96
51090 Computer Repairs/Expense	1,846.23	-843.99		\$1,002.24
51100 ATV & ATV Accessories		104.34		\$104.34
51150 Hosting Club meeting reimbursem		300.00		\$300.00
51200 Stipend		800.00		\$800.00
51220 Website		45.35	324.00	\$369.35
51250 Bank Fees		0.42		\$0.42
51270 Raffle Winners		725.00		\$725.00
51280 Square Fees		128.07	1.90	\$129.97
<b>Total 51000 Operations</b>	<b>2,654.48</b>	<b>3,107.10</b>	<b>345.89</b>	<b>\$6,107.47</b>
52000 ATV/UTV Expo		154.35		\$154.35
52100 Arena Cost (payments)			7,792.25	\$7,792.25
52200 Expo Website Fees		28.42		\$28.42
<b>Total 52000 ATV/UTV Expo</b>		<b>182.77</b>	<b>7,792.25</b>	<b>\$7,975.02</b>
66000 Payroll Expenses	2,160.00	3,240.00	2,160.00	\$7,560.00
67000 Other Types of Expenses				\$0.00
67100 Club Insurance	21,630.00	-2,286.60		\$19,343.40
<b>Total 67000 Other Types of Expenses</b>	<b>21,630.00</b>	<b>-2,286.60</b>		<b>\$19,343.40</b>
68000 Travel and Meetings	278.00	1,432.50		\$1,710.50
68320 Travel	650.00	34.00		\$684.00
68340 E-board Meeting	677.00			\$677.00
<b>Total 68000 Travel and Meetings</b>	<b>1,605.00</b>	<b>1,466.50</b>		<b>\$3,071.50</b>

# Alliance of Trail Vehicles of Maine

## Profit and Loss

July - September, 2023

	JUL 2023	AUG 2023	SEP 2023	TOTAL
70000 Advertising/Promotional		81.00		\$81.00
Contract Services				\$0.00
62130 Accounting Fees	1,150.00			\$1,150.00
62150 Outside Contract Lobbyist	2,000.00	1,000.00	1,000.00	\$4,000.00
<b>Total Contract Services</b>	<b>3,150.00</b>	<b>1,000.00</b>	<b>1,000.00</b>	<b>\$5,150.00</b>
<b>Total Expenses</b>	<b>\$31,199.48</b>	<b>\$6,790.77</b>	<b>\$11,298.14</b>	<b>\$49,288.39</b>
NET OPERATING INCOME	<b>\$30,246.44</b>	<b>\$ -2,127.89</b>	<b>\$ -10,526.93</b>	<b>\$17,591.62</b>
NET INCOME	<b>\$30,246.44</b>	<b>\$ -2,127.89</b>	<b>\$ -10,526.93</b>	<b>\$17,591.62</b>